

REMI SALES AND ENGINEERING LIMITED

Regd. Office : Remi House, Plot No.11, Cama Industrial Estate, Goregaon (East), Mumbai - 400 063

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE QUARTER ENDED 31ST DECEMBER, 2011

(₹ in Lakhs)

Sr. No.	Particulars	3 Months ended	Previous 3 Months ended	Corresponding 3 Months ended in the Previous Year	Year to Date Figures for Current Period ended	Year to Date Figures for Previous Period ended	Previous accounting year ended
		31.12.2011 (Unaudited)	30.09.2011 (Unaudited)	31.12.2010 (Unaudited)	31.12.2011 (Unaudited)	31.12.2010 (Unaudited)	31.03.2011 (Audited)
1	Net Sales/Income from Operations	2,349.75	2,077.28	2,189.42	7,232.99	6,933.39	10,077.77
		2,349.75	2,077.28	2,189.42	7,232.99	6,933.39	10,077.77
2	Expenditure						
	a) (Increase)/decrease in stock-in-trade and work in progress	(20.98)	75.75	(190.25)	(34.07)	(337.65)	(281.73)
	b) Purchase of traded goods	1,958.78	1,651.40	2,051.91	6,056.49	6,186.22	8,827.27
	c) Employees Cost	142.56	149.48	115.62	415.13	348.21	488.92
	d) Depreciation	7.88	8.00	7.38	23.63	22.13	29.98
	e) Other Expenditure	203.84	143.58	149.38	509.63	453.20	604.18
	f) Total	2,292.08	2,028.21	2,134.04	6,970.81	6,672.11	9,668.62
3	Profit from Operations before Other Income, Interest and Exceptional Items (1 - 2)	57.67	49.07	55.38	262.18	261.28	409.15
4	Other Income	1.37	2.51	2.76	6.86	4.70	15.47
5	Profit before Interest and Exceptional Items (3 + 4)	59.04	51.58	58.14	269.04	265.98	424.62
6	Interest	10.53	10.79	10.86	33.27	33.08	45.27
7	Profit after Interest but before Exceptional Items (5 - 6)	48.51	40.79	47.28	235.77	232.90	379.35
8	Exceptional Items	-	-	-	-	-	-
9	Profit (+)/Loss (-) from Ordinary Activities before Tax (7 + 8)	48.51	40.79	47.28	235.77	232.90	379.35
10	Tax Expense	15.82	13.07	19.82	76.42	77.19	126.72
11	Net Profit (+)/Loss (-) from Ordinary Activities after Tax (9 - 10)	32.69	27.72	27.46	159.35	155.71	252.63
12	Extraordinary items (net of tax expense Rs. NIL)	-	-	-	-	-	-
13	Net Profit (+) / Loss (-) for the period (11 - 12)	32.69	27.72	27.46	159.35	155.71	252.63
14	Paid-up Equity Share Capital (Face Value - Rs.10/- per Share)	49.22	49.22	49.22	49.22	49.22	49.22
15	Reserves excluding Revaluation Reserves (as per balance sheet of 31-03-2011)	-	-	-	-	-	1,026.79
16	Earnings Per Share (EPS)						
	a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	6.64	5.63	5.58	32.38	31.64	51.33
	b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	6.64	5.63	5.58	32.38	31.64	51.33
17	Public shareholding						
	- Number of Shares	210,400	210,400	210,400	210,400	210,400	210,400
	- Percentage of Shareholding (%)	42.75	42.75	42.75	42.75	42.75	42.75
18	Promoters and promoter group shareholding **						
	a) Pledged/Encumbered						
	- Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL	NIL
	- Percentage of shares (as a % of the total share capital of the Company)	NIL	NIL	NIL	NIL	NIL	NIL
	b) Non-encumbered						
	- Number of shares	281,800	281,800	281,800	281,800	281,800	281,800
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100	100	100
	- Percentage of shares (as a % of the total share capital of the Company)	57.25	57.25	57.25	57.25	57.25	57.25

Contd.....2.

**SEGMENT-WISE INFORMATION AS PER CLAUSE 41 OF THE LISTING AGREEMENT
FOR THE QUARTER ENDED 31ST DECEMBER, 2011**

(₹ in Lakhs)

Sr. No.	Particulars	3 Months ended	Previous 3 Months ended	Corresponding 3 Months ended	Year to Date Figures for	Year to Date Figures for	Previous accounting year ended
		31.12.2011	30.09.2011	in the Previous Year 31.12.2010	Current Period ended 31.12.2011	Previous Period ended 31.12.2010	31.03.2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1.	SEGMENT REVENUE (Sales / Income from)						
	a) Trading & Services	2,347.01	2,058.81	2,185.60	7,191.22	6,895.29	10,034.81
	b) Wind Power	2.74	18.47	3.82	41.77	38.10	42.96
	TOTAL	2,349.75	2,077.28	2,189.42	7,232.99	6,933.39	10,077.77
	<u>Less</u> : Inter Segment Revenue	-	-	-	-	-	-
	Total Income	2,349.75	2,077.28	2,189.42	7,232.99	6,933.39	10,077.77

2.	SEGMENT RESULT (Profit (+) / Loss (-) before tax & int.from each segment)						
	a) Trading & Services	61.44	39.07	63.87	246.84	256.94	417.52
	b) Wind Power	(2.40)	12.51	(5.73)	22.20	9.04	7.10
	TOTAL	59.04	51.58	58.14	269.04	265.98	424.62
	<u>Less</u> : Interest	10.53	10.79	10.86	33.27	33.08	45.27
	Profit before Taxation	48.51	40.79	47.28	235.77	232.90	379.35

3.	CAPITAL EMPLOYED (Segment Assets - Segment Liabilities)						
	a) Trading & Services	1,030.09	986.78	963.66	1,030.09	963.66	885.70
	b) Wind Power	257.71	270.46	273.51	257.71	273.51	267.42
	TOTAL	1,287.80	1,257.24	1,237.17	1,287.80	1,237.17	1,153.12

NOTES :

- There was no investor complaint pending at the beginning of the current quarter, no complaint were received during the quarter and hence no complaint was pending at the end of quarter.
- Figures of previous period have been regrouped wherever necessary.
- The above unaudited financial results were approved by the Board of Directors at their meeting held on February 14, 2012.

**By the order of the Board
For REMI SALES AND ENGINEERING LTD:**

Mumbai
February 14, 2012

**(Sandeep Kasera)
Director**