

# REMI SALES AND ENGINEERING LIMITED

Regd. Office : Remi House, Plot No.11, Cama Industrial Estate, Goregaon (East), Mumbai - 400 063

## UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE

**PART I QUARTER ENDED 31ST DECEMBER, 2012** (₹ in Lakhs)

Sr. No.	Particulars	3 Months ended	Preceding 3 Months ended	Corresponding 3 Months ended in the Previous Year	9 Months ended	Corresponding 9 Months ended in the Previous Year	Previous year ended
		31.12.2012	30.09.2012	31.12.2011	31.12.2012	31.12.2011	31.03.2012
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	<b>Income from operations</b>						
	(a) Net Sales/Income from Operations (Net of excise duty)	4,847.23	5,227.05	2,349.75	12,915.24	7,232.99	10,478.29
	(b) Other operating Income	-	-	-	-	-	-
	<b>Total Income from Operations (Net)</b>	<b>4,847.23</b>	<b>5,227.05</b>	<b>2,349.75</b>	<b>12,915.24</b>	<b>7,232.99</b>	<b>10,478.29</b>
2	<b>Expenses</b>						
	(a) Cost of materials consumed	-	-	-	-	-	-
	(b) Purchases of stock-in-trade	4,511.76	4,809.32	1,958.78	11,794.15	6,056.49	8,702.32
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(71.02)	(45.76)	(20.98)	(197.19)	(34.07)	199.09
	(d) Employee benefits expenses	158.15	174.53	142.56	474.34	415.13	564.40
	(e) Depreciation and amortisation expenses	7.21	7.25	7.88	22.71	23.63	30.42
	(f) Other expenses	185.00	171.39	203.84	539.91	509.63	664.70
	<b>Total expenses</b>	<b>4,791.10</b>	<b>5,116.73</b>	<b>2,292.08</b>	<b>12,633.92</b>	<b>6,970.81</b>	<b>10,160.93</b>
3	<b>Profit/(Loss) from Operations before Other Income, finance costs and Exceptional Items (1 - 2)</b>	<b>56.13</b>	<b>110.32</b>	<b>57.67</b>	<b>281.32</b>	<b>262.18</b>	<b>317.36</b>
4	Other Income	0.50	3.61	1.37	6.39	6.86	20.58
5	<b>Profit/(Loss) from ordinary activities before finance costs and Exceptional Items (3 + 4)</b>	<b>56.63</b>	<b>113.93</b>	<b>59.04</b>	<b>287.71</b>	<b>269.04</b>	<b>337.94</b>
6	Finance costs	18.76	12.60	10.53	26.17	33.27	40.14
7	<b>Profit/(Loss) from ordinary activities after finance costs but before Exceptional Items (5 - 6)</b>	<b>37.87</b>	<b>101.33</b>	<b>48.51</b>	<b>261.54</b>	<b>235.77</b>	<b>297.80</b>
8	Exceptional Items	-	-	-	-	-	-
9	<b>Profit / (Loss) from Ordinary Activities before Tax (7 + 8)</b>	<b>37.87</b>	<b>101.33</b>	<b>48.51</b>	<b>261.54</b>	<b>235.77</b>	<b>297.80</b>
10	Tax Expenses	12.31	32.86	15.82	84.87	76.42	97.52
11	<b>Net Profit/(Loss) from Ordinary Activities after Tax (9 - 10)</b>	<b>25.56</b>	<b>68.47</b>	<b>32.69</b>	<b>176.67</b>	<b>159.35</b>	<b>200.28</b>
12	Extraordinary items	-	-	-	-	-	-
13	<b>Net Profit / (Loss) for the period (11 - 12)</b>	<b>25.56</b>	<b>68.47</b>	<b>32.69</b>	<b>176.67</b>	<b>159.35</b>	<b>200.28</b>
14	Paid-up Equity Share Capital (Face Value - Rs.10/- per Share)	57.02	57.02	49.22	57.02	49.22	57.02
15	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	1,609.27
16	<b>Earnings Per Share</b> (of Rs.10/- each) (not annualised):						
	(a) Basic	4.48	12.01	6.64	30.98	32.38	40.67
	(b) Diluted	4.48	12.01	6.64	30.98	32.38	40.67

### PART II

A PARTICULARS OF SHAREHOLDING							
1	Public shareholding						
	- Number of Shares	288,400	288,400	210,400	288,400	210,400	288,400
	- Percentage of Shareholding (%)	50.58	50.58	42.75	50.58	42.75	50.58
2	Promoters and promoter group shareholding **						
	(a) Pledged/Encumbered						
	- Number of shares	NIL	NIL	NIL	NIL	NIL	NIL
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL	NIL
	- Percentage of shares (as a % of the total share capital of the Company)	NIL	NIL	NIL	NIL	NIL	NIL
	(b) Non-encumbered						
	- Number of shares	281,800	281,800	281,800	281,800	281,800	281,800
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100	100	100
	- Percentage of shares (as a % of the total share capital of the Company)	49.42	49.42	57.25	49.42	57.25	49.42

B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	NIL
Received during the quarter	NIL
Disposed of during the quarter	NIL
Remaining unresolved at the end of the quarter	NIL

### SEGMENT-WISE INFORMATION AS PER CLAUSE 41 OF THE LISTING AGREEMENT FOR THE QUARTER ENDED 31ST DECEMBER, 2012

(₹ in Lakhs)

Sr. No.	Particulars	3 Months ended	Preceding 3 Months ended	Corresponding 3 Months ended in the Previous Year	9 Months ended	Corresponding 9 Months ended in the Previous Year	Previous year ended
		31.12.2012	30.09.2012	31.12.2011	31.12.2012	31.12.2011	31.03.2012
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1.	<b>SEGMENT REVENUE</b>						
	(Sales / Income from)						
	a) Trading & Services	4,843.28	5,203.73	2,347.01	12,865.90	7,191.22	10,431.15
	b) Wind Power	3.95	23.32	2.74	49.34	41.77	47.14
	<b>TOTAL</b>	<b>4,847.23</b>	<b>5,227.05</b>	<b>2,349.75</b>	<b>12,915.24</b>	<b>7,232.99</b>	<b>10,478.29</b>
	Less : Inter Segment Revenue	-	-	-	-	-	-
	<b>Total Income</b>	<b>4,847.23</b>	<b>5,227.05</b>	<b>2,349.75</b>	<b>12,915.24</b>	<b>7,232.99</b>	<b>10,478.29</b>
2.	<b>SEGMENT RESULT</b>						
	(Profit +)/Loss (-) before tax & int.from each segment)						
	a) Trading & Services	57.53	100.39	61.44	260.59	246.84	319.81
	b) Wind Power	(0.90)	13.54	(2.40)	27.12	22.20	18.13
	<b>TOTAL</b>	<b>56.63</b>	<b>113.93</b>	<b>59.04</b>	<b>287.71</b>	<b>269.04</b>	<b>337.94</b>
	Less: Interest	18.76	12.60	10.53	26.17	33.27	40.14
	<b>Profit before Taxation</b>	<b>37.87</b>	<b>101.33</b>	<b>48.51</b>	<b>261.54</b>	<b>235.77</b>	<b>297.80</b>
3.	<b>CAPITAL EMPLOYED</b>						
	(Segment Assets - Segment Liabilities)						
	a) Trading & Services	1,651.99	1,600.02	1,030.09	1,651.99	1,030.09	1,463.81
	b) Wind Power	236.21	264.38	257.71	236.21	257.71	254.03
	<b>TOTAL</b>	<b>1,888.20</b>	<b>1,864.40</b>	<b>1,287.80</b>	<b>1,888.20</b>	<b>1,287.80</b>	<b>1,717.84</b>

#### NOTES :

- The above unaudited financial results were approved by the Board of Directors at their meeting held on February 14, 2013.
- Figures of previous period have been regrouped wherever necessary.

By the order of the Board  
For REMI SALES AND ENGINEERING LTD,  
Sd/-  
(Sandeep Kasera)  
Director

Mumbai  
February 14, 2013